

PRESS RELEASE

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For Immediate Release

JETNET Releases June 2017 and First Six Months of 2017 Pre-Owned Business Jet, Business Turboprop, Helicopter, and Commercial Airliner Market Information

UTICA, NY – JETNET LLC, the leading provider of corporate aviation information, has released June 2017 and the first six months of 2017 results for the pre-owned business jet, business turboprop, helicopter, and commercial airliner markets.

Market Summary

Highlighted in Table A below are key worldwide trends across all aircraft market segments, comparing June 2017 to June 2016. “Fleet For Sale” percentages for all sectors were down in the June comparisons. June 2017 was the lowest “For Sale” percentage (10.8%) for business jets that we have seen since the great recession began.

TRENDS: Generally, across all six aircraft sectors reported, inventories are down, and average days on the market improved to 15 fewer days before selling.

Business jets are showing a good start in the first six months of 2017, with a 5.6% increase in pre-owned sale transactions, but are taking more time to sell (12 days) than last year. Business turboprops decreased by 11.1% in sale transactions, while taking less time to sell (6 days).

Turbine helicopters saw a slight increase in YTD sale transactions, up 0.3%. While piston helicopters showed double digit decline of 17.3% in sale transactions, comparing June 2017 to June 2016.

Commercial airliners are also reported by JETNET in Table A - Worldwide Trends, and include the number for sale for both commercial jets (including airliners converted to VIP) and commercial turboprops. Commercial Jets and Commercial Turboprops were down in full sale transactions at -3.3% and -31.2% respectively, in the June-over-June comparisons. Commercial turboprop YTD sale transactions are significantly lower—at 227—than any of the other market sectors for the first six months of 2017.

For the first six months of 2017 there were a total of 4,206 aircraft and helicopters sold, with business jets (1,299) and commercial jets (1,001) leading all types and accounting for 55% of the total. The number of sale transactions across all market sectors— at 4,101—increased by 2.6% compared to the first six months of 2016. Only business jets and turbine helicopters showed increases in sale transactions compared to the other market sectors.

Table A

Worldwide Trends							
June	Business Aircraft		Helicopters		Commercial Airliners		Total
	Jet	T P	Turbine	Piston	Jet	T P	ALL
In-Operation Fleet	21,354	15,125	21,759	9,959	27,144	7,045	102,386
For Sale	2,301	1,155	1,450	561	398	395	6,260
% of Fleet For Sale 2017	10.8%	7.6%	6.7%	5.6%	1.5%	5.6%	6.1%
% of Fleet For Sale 2016	11.7%	8.3%	7.0%	5.7%	1.6%	5.8%	6.5%
Change - % For Sale	(0.9 pt)	(0.7 pt.)	(0.3 pt)	(0.1 pt)	(0.1 pt)	(0.2 pt)	(0.4 pt)
January to June 2017							
Full Sale Transactions	1,299	603	664	412	1,001	227	4,206
Average Days on Market	321	289	454	347	522	375	385
Y-T-D January to June 2017 vs 2016							
% Change - Sale Transactions	5.6%	-11.1%	0.3%	-17.3%	-3.3%	-31.2%	2.6%
Change - Avg. Days on Market	12	-6	15	26	-52	-93	-15

Source: JETNET; Business Jets excludes executive airliners and piston aircraft; Full Sale Transactions includes Whole and Leased only.

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Global, USA, and Non-USA Pre-owned Market Trends

Highlighted in Table B are business jets and business turboprops, comparing the months of June from 2013 to 2017 for the U.S. vs. Non-U.S. aircraft in operation, for sale, and percentage for sale.

The general trend is that the number of in-operation business jets, which has grown by 2,215, has almost doubled compared to business turboprops, which have grown 1,212 since 2013. The number for sale and percentage for sale have declined since 2013. The split between U.S. vs. Non-U.S. for business jets has remained at 60/40 levels, whereas the business turboprops split of in-operation U.S. vs. Non-U.S. is about 50 /50, while the numbers for sale are 59/41 in favor of the U.S.

Table B

Business Jets	Aircraft In Operation			Aircraft For Sale			Percent For Sale		
	Global	USA	Non USA	Global	USA	Non USA	Global	USA	Non USA
Jun. 2013	19,139	11,330	7,809	2,518	1,502	1,016	13.1%	13.2%	13.0%
Jun. 2014	19,719	11,660	8,059	2,332	1,379	953	11.8%	11.8%	11.8%
Jun. 2015	20,290	12,097	8,193	2,272	1,371	901	11.2%	11.3%	10.9%
Jun. 2016	20,848	12,491	8,357	2,436	1,453	983	11.7%	11.6%	11.7%
Jun. 2017	21,354	12,863	8,491	2,301	1,379	922	10.7%	10.7%	10.8%
Differences 2017 / 2013	2,215	1,533	682	-217	-123	-94	-2.4%	-2.5%	-2.2%

Business Turboprops	Aircraft In Operation			Aircraft For Sale			Percent For Sale		
	Global	USA	Non USA	Global	USA	Non USA	Global	USA	Non USA
Jun. 2013	13,913	7,114	6,799	1,070	627	443	7.6%	8.8%	6.5%
Jun. 2014	14,256	7,222	7,034	1,104	627	477	7.7%	8.6%	6.7%
Jun. 2015	14,532	7,370	7,162	1,158	644	514	8.0%	8.7%	7.1%
Jun. 2016	14,862	7,577	7,285	1,230	713	517	8.3%	9.4%	7.0%
Jun. 2017	15,125	7,730	7,395	1,155	677	478	7.6%	8.7%	6.4%
Differences 2017 / 2013	1,212	616	596	85	50	35	0.0%	-0.1%	-0.1%

Since 1988, JETNET has delivered the most comprehensive and reliable business aircraft research to its exclusive clientele of aviation professionals worldwide. JETNET is the ultimate source for information and intelligence on the worldwide business, commercial, and helicopter aircraft fleet and marketplace, comprised of some 100,000 airframes. Headquartered in its state-of-the-art facility in Utica, NY, JETNET offers comprehensive user-friendly aircraft data via real-time internet access or regular updates.

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