

## PRESS RELEASE

Date: July 31, 2015

For Immediate Release

### JETNET Releases June 2015 and First Six Months of 2015 Pre-Owned Business Jet, Business Turboprop, Helicopter, and Commercial Airliner Market Information

UTICA, NY – JETNET LLC, the leading provider of corporate and commercial aircraft intelligence, has released June 2015 and the first six months of 2015 results for the pre-owned business jet, business turboprop, helicopter, and commercial airliner markets.

#### Market Summary

Highlighted in Table A below are key worldwide trends across all aircraft market segments, comparing June 2015 to June 2014. "Fleet For Sale" percentages for business jet, piston helicopters, and commercial jet market sectors were down in the June comparisons, but stayed the same or increased slightly in the other markets. This is the lowest percentage (11.2%) for business jets that we have seen since the great recession began. However, the total number of aircraft for sale is still well above the 2,200 mark.

#### TRENDS: Higher Asking Prices, Quicker but Fewer Sales

It has been something of a mixed bag for business jets, with the first six months of 2015 showing a 6.1% decrease in pre-owned retail transactions from the same period one year ago. But on average those jets that have sold this year have turned over on the market 39 days faster, while listing at asking prices 17.7% higher than was the case in 2014. Conversely, business turboprops decreased 10.8% in retail transactions, and did so with a double-digit increase in asking price (up by 16.9%). Further analysis of the asking price increase has revealed that on average, newer aircraft were sold in the first six months comparison. This would seem to indicate a shift in market preference away from older equipment.

Turbine helicopters saw a decline in YTD sale transactions, down 12.2%. However, piston helicopters saw an increase in sales transactions of 14.4%. Both turbine and piston helicopters saw declines in YTD average asking prices, down 7.5% and 5.2% respectively, and are taking longer to sell, at 49 and 58 days respectively. The other aircraft markets are all selling in fewer days.

Commercial airliners are also reported by JETNET in Table A - Worldwide Trends, and include the number for sale for both commercial jets (including airliners converted to VIP) and commercial turboprops. Commercial turboprop YTD sale transactions were significantly lower (at 291) than any of the other market sectors.

For the first six months of 2015, there were nearly 4,000 pre-owned jets, turboprops, and helicopters sold, with both business jets and commercial jets leading all types.

Table A

Worldwide Trends							
June	Business Aircraft		Helicopters		Commercial Airliners		Total
	Jet	T/P	Turbine	Piston	Jet	T/P	ALL
In-Operation Fleet	20,290	14,532	20,829	9,824	25,166	8,217	98,858
For Sale	2,272	1,158	1,348	553	459	461	6,251
% of Fleet For Sale 2015	11.2%	8.0%	6.5%	5.6%	1.8%	5.6%	6.3%
% of Fleet For Sale 2014	11.8%	7.7%	6.5%	6.2%	2.2%	4.8%	
Change - % For Sale	<b>(-0.6) pt</b>	0.3 pt.	NC	<b>(-0.6) pt</b>	<b>(0.4 pt)</b>	.4 pt	
January to June 2015							
Full Sale Transactions	1,117	556	596	532	866	291	3,958
Average Days on Market	318	321	443	374	360	407	
Avg. Asking Prices -\$USD mil	\$5.195	\$1.387	\$1.152	\$0.201		\$1.431	
Y-T-D January to June 2015 vs 2014							
% Change - Sale Transactions	<b>-6.1%</b>	<b>-10.8%</b>	<b>-12.2%</b>	14.4%	<b>-7.2%</b>	<b>-11.8%</b>	
Change - Avg. Days on Market	<b>-39</b>	<b>-40</b>	49	58	<b>-60</b>	<b>-76</b>	
% Change - Avg. Asking Prices	17.7%	16.9%	<b>-7.5%</b>	<b>-5.2%</b>		<b>-26.4%</b>	

Source: JETNET

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**Global, USA, and Non-USA Pre-Owned Market Trends**

Table B compares the business jet and turboprop fleet and market totals for 2014 and 2015. The differences between the two periods show that there were 52 fewer business jets for sale (highlighted in yellow) in the Non-USA market. However, there were 37 more turboprops for sale in the Non-USA market than in the USA. The USA also had 12,097, or 60%, of business jets in operation in June 2015, and 7,370, or 50.7%, of turboprop aircraft.

**Table B**

Business Jets	Aircraft In Operation			Aircraft For Sale			Percent For Sale		
	Global	USA	Non USA	Global	USA	Non USA	Global	USA	Non USA
Jun. 2014	19,719	11,660	8,059	2,332	1,379	953	11.8%	11.8%	11.8%
Jun. 2015	20,290	12,097	8,193	2,272	1,371	901	11.2%	11.3%	10.9%
<b>Differences</b>	<b>571</b>	<b>437</b>	<b>134</b>	<b>-60</b>	<b>-8</b>	<b>-52</b>	<b>-0.6%</b>	<b>-0.5%</b>	<b>-0.9%</b>

Source: JETNET STAR Reports

Business Turboprops	Aircraft In Operation			Aircraft For Sale			Percent For Sale		
	Global	USA	Non USA	Global	USA	Non USA	Global	USA	Non USA
Jun. 2014	14,256	7,222	7,034	1,104	627	477	7.7%	8.6%	6.7%
Jun. 2015	14,532	7,370	7,162	1,158	644	514	7.9%	8.7%	7.1%
<b>Differences</b>	<b>276</b>	<b>148</b>	<b>128</b>	<b>54</b>	<b>17</b>	<b>37</b>	<b>0.2%</b>	<b>0.1%</b>	<b>0.4%</b>

Source: JETNET STAR Reports

Since 1988, JETNET has delivered the most comprehensive and reliable business aircraft research to its exclusive clientele of aviation professionals worldwide. JETNET is the ultimate source for information and intelligence on the worldwide business, commercial, and helicopter aircraft fleet and marketplace, comprised of some 100,000 airframes. Headquartered in its state-of-the-art facility in Utica, NY, JETNET offers comprehensive user-friendly aircraft data via real-time internet access or regular updates.

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