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JETNET Announces JETNET for Salesforce on Salesforce AppExchange, the World's Leading Enterprise Cloud Marketplace

JETNET's customers can now benefit from fast access to one of the largest business aviation databases

UTICA, NY, January 2, 2020 – JETNET is reminding aviation professionals to begin the new year with the recently launched JETNET for Salesforce on Salesforce AppExchange, empowering customers to access and import aircraft, companies and contacts from JETNET, including their simple step sync of chosen datasets. The new app allows JETNET and Salesforce clients to access and import JETNET company, contact, and aircraft data; create, update, and customize company, contacts, and aircraft records with a single click; maintain original—or create new— company relationships in aircraft records; navigate JETNET program links and records without leaving the Salesforce platform; and easily identify and sync data changes since your last visit.

Built on the Salesforce Platform, JETNET for Salesforce is currently available on AppExchange at https://appexchange.salesforce.com/appxListingDetail?listingId=a0N3A00000FtT1XUAV.

JETNET for Salesforce

Built for flexibility, speed, and simplicity, JETNET for Salesforce is designed to help customers build confidence and expand adoption of JETNET across the industry. JETNET worked closely on the implementation with CRM consulting/development firm CloudOne+, which specializes in Salesforce implementations for the aviation industry.

Comments on the News

"JETNET for Salesforce provides access to one of the largest and most accurate business aviation databases from within the Salesforce Platform," said Tony Esposito, JETNET President. "Salesforce clients can now work faster, identify prospects sooner, and better qualify opportunities."

"JETNET for Salesforce is a welcome addition to AppExchange, as they power digital transformation for customers by providing access to their worldwide database," said Woodson Martin, GM of Salesforce AppExchange. "AppExchange is constantly evolving to enable our partners to build cutting-edge solutions to drive customer success."

About Salesforce AppExchange

Salesforce AppExchange, the world's leading enterprise cloud marketplace, empowers companies to sell, service, market and engage in entirely new ways. With more than 5,000 listings, 7 million customer installs and 90,000 peer reviews, it is the most comprehensive source of cloud, mobile, social, IoT, analytics and artificial intelligence technologies for businesses.

Additional Resources

- Like Salesforce on Facebook:<u>http://www.facebook.com/salesforce</u>
- Follow Salesforce on Twitter: <u>https://twitter.com/salesforce</u>
- Become a fan of JETNET: https://www.facebook.com/JETNETLLC/
- Follow JETNET on Twitter: <u>https://twitter.com/jetnetllc</u>

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JETNET for Salesforce is currently available to all JETNET clients with the Salesforce app. More information on the product can be found at <u>JETNET.com</u>.

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As a leading provider of aviation market information, JETNET delivers a comprehensive and reliable business aircraft research to its exclusive clientele of aviation professionals worldwide. JETNET is a source for information and intelligence on the worldwide business, commercial, and helicopter aircraft fleet and marketplace, comprised of more than 110,000 airframes. Headquartered in its state-of-the-art facility in Utica, NY, JETNET offers comprehensive, user-friendly aircraft data via real-time internet access or regular updates.

For more information on JETNET LLC log on to <u>JETNET.com</u> or contact Paul Cardarelli, JETNET Vice President of Sales, at 800-553-8638 (USA) or paul@jetnet.com; Mike Foye, JETNET Director of Marketing, at 1-315-797-4420 ext. 223 or mfoye@jetnet.com; International inquiries, contact Karim Derbala, JETNET Managing Director of Global Sales, at +41 (0) 43.243.7056 or karim@jetnet.com.

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